## <u>In-House Commercial cleaning Vs Outsourced Commercial Cleaning</u>

In-House Commercial Cleaning	Outsourced Commercial Cleaning
Direct Payroll Expense	One "All-inclusive" invoiced cost for all items in left column
Direct Supervision Expense (Organization-Delegation-Control)	No long-term contract
Employee turnover and retraining (settling grievances, etc.)	Motivated to exceed your expectations to keep your business
Employee vacations and absences (need to cover shifts)	Services designed to fit your needs / schedules
Cost of equipment	Emergency on-call <u>services</u>
Cost of maintaining equipment	The obvious choice is to outsource! C.I.E.
Labor Insurances (Medical-Liability-Workers Comp)	
Workers comp claim against your company, affecting premium costs	